

# Investor Presentation

September 2020



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## Transaction Overview

### Overview

- Founded in 2010, QuantumScape Corporation has developed the only lithium-metal solid-state battery with automotive OEM validation
- Kensington Capital Acquisition Corporation (NYSE: KCAC.U) is an automotive-related special purpose acquisition company with \$230mm cash held
- QuantumScape and Kensington are combining to advance and accelerate the commercialization of QuantumScape's battery technology

### Capital Structure

- QuantumScape shareholders are rolling 100% of their equity
- Transaction proceeds are being retained in the business
- Pro forma for the transaction (assuming no redemptions)
  - QuantumScape will have ~\$1.15bn of cash to fund commercialization plans (\$230mm KCAC cash held in trust, \$500mm in PIPE proceeds, QuantumScape cash<sup>1</sup>)
  - No additional equity capital need expected prior to production launch

### Valuation

- EV of \$3.3bn which is ~1.0x of 2027E sales
- Represents attractive entry multiples relative to peer group metrics

**Kensington has identified QuantumScape as a unique and compelling investment opportunity that is developing leading solid-state battery technology to accelerate the shift to electric vehicles**



(1) QuantumScape cash and cash equivalents as of June 30, 2020 pro forma for \$388mm Series F financing; \$188mm anticipated to fund concurrent with PIPE; \$100mm of Volkswagen's investment anticipated in 2020 and \$100mm is subject to technical milestones, net of fees.

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## QuantumScape: Redefining Batteries

Once in a  
century shift to  
electrified vehicles

Solid-state batteries are  
the key to making this  
shift

QuantumScape  
only lithium-m  
state batter  
automotive  
validati



# Visionary Management Team

## Select Management Team Members




**Jagdeep Singh**  
 Founder / CEO  
 (Chairman)

- Founder / CEO Infinera (NASDAQ: INFN); Lightera, now Ciena (NASDAQ: CIEN); OnFiber, now Qwest; AirSoft
- MS Computer Science, Stanford




**Prof. Fritz Prinz**  
 Founder / Chief Scientific Advisor  
 (Board Member)

- Chair, Mechanical Engineering, Stanford
- Professor, Materials Science, Stanford
- PhD, Physics, University of Vienna




**Dr. Tim Holme**  
 Founder / Chief Technology Officer

- Post-doctoral Associate, Stanford
- PhD, Mechanical Engineering, Stanford; BS, Physics, Stanford



**Dr. Mohit Sin**  
 Chief Development

- CTO and co-founder
- Solid-state energy
- PhD, Polymer Phys




**Kevin Hettrich**  
 Chief Financial Officer

- Bain Capital
- McKinsey & Company
- US Department of Energy
- MBA & MS, Stanford




**Howard Lukens**  
 Chief Sales Officer

- VP WW Sales, Infinera (NASDAQ: INFN)
- VP Strategic Sales, Ciena, (NASDAQ: CIEN)
- VP WW Sales, Lightera




**Jay Underwood**  
 Vice President, Sales

- Sales Director, Northern Europe, Infinera
- Product Planning, Infinera
- MS Engineering



**Mike McCa**  
 Chief Legal Officer / Hea

- CLO & CAO, Infine
- SVP & General Co CIEN)
- J.D. Vanderbilt



# Backed by Leading Investors

## Select Board Members and Investors

### Current Board Members

 <p><b>KPCB</b>   KLEINER PERKINS CAUFIELD BYERS</p> <p>John Doerr</p>	 <p><b>TESLA</b></p> <p>JB Straubel</p>
 <p>khosla ventures</p>  <p>Vinod Khosla</p>	 <p><b>VOLKSWAGEN</b> AKTIENGESELLSCHAFT</p> <p>Frank Blome</p>
 <p>C&gt;PRICORN INVESTMENT GROUP</p> <p><b>cadence</b></p> <p>Dipender Saluja</p>	 <p><b>VOLKSWAGEN</b> AKTIENGESELLSCHAFT</p> <p>Jürgen Lehold</p>
 <p><b>TESLA</b></p> <p><b>MARVELL</b></p> <p><b>CYPRESS</b></p> <p><b>Advance Auto Parts</b></p> <p>Brad Buss</p>	

### Existing Investors

**\$802 Million of Total Funding Committed**



### Kensington Capital Acquisition Corporation



- Management and board with extensive public company operating capabilities in the automotive and automotive-related industries
- Relevant automotive experience to optimize program launch and deployment while facilitating commercial relationships
- Track record of creating significant shareholder value in automotive businesses



(1) Pro forma for \$388mm Series F financing; \$188mm anticipated to fund concurrent with PIPE; \$100mm of Volkswagen's investment anticipated to fund on December 1, 2020 and \$100mm is subject to...  
 Note: Volkswagen will receive an additional board seat when the first tranche of its Series F investment closes. Kensington board member will be added after the transaction closes.



**\$802mm of Committed Capital**

Over \$300mm spent on development to date

**10 Years of R&D Investment**

Founded in 2010

**200+ Employees**

World Class Next-gen Battery Development Team

**200+ Patents<sup>2</sup>**

Materials, Use and Process

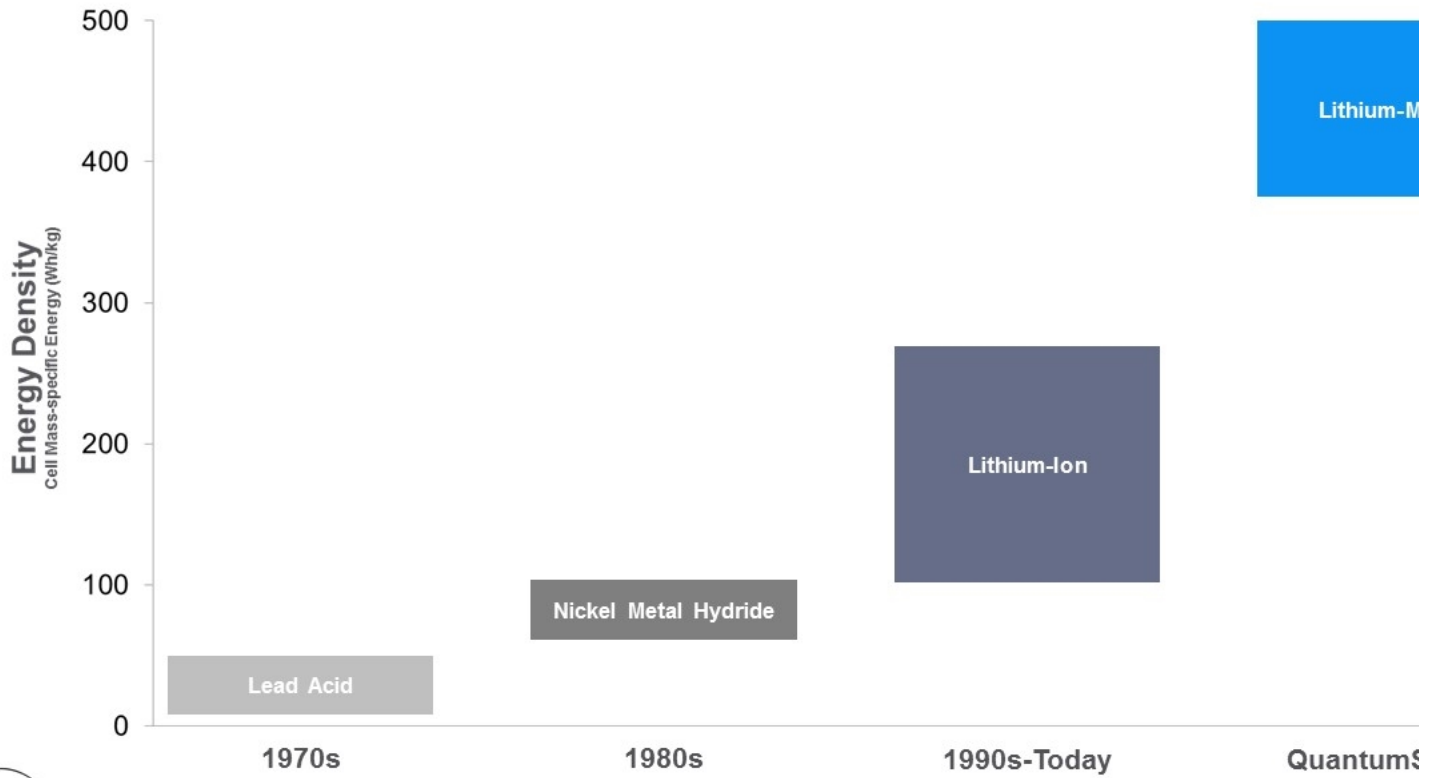
**Extensive Trade Secrets**

Processes and Intellectual Property

(1) Pro forma for \$388mm. Series F financing; \$188mm anticipated to fund concurrent with PIPE; \$100mm of Volkswagen fund on December 1, 2020 and \$100mm is subject to technical milestones.

(2) Includes patents and patent applications.

# Lithium-Metal: The Next Generation of Battery



Source: Cano et al (2018). *Nature Energy*, 3(4), 279–289; Ovshinsky Science 260 (1993) 176; Ding et al, *Electrochem. Energ. Rev.* 2, 1–28 (2019); Management analysis

# Massive Untapped Demand If Batteries Meet Mass Market Requirements

90M+ vehicles produced annually represents in excess of \$450B of potential battery sales annually



2% PHEV + BEV Penetration<sup>2</sup>

### Customer Requirements for Market Adoption

-  **Energy / Capacity**  
> 300 mile range
-  **Fast Charging**  
Charge in < 1 hour
-  **Cost**  
< \$30K, 300 miles
-  **Battery Lifetime**  
> 12 years, > 100,000 miles
-  **Safety**  
Solid, non-oxidizing



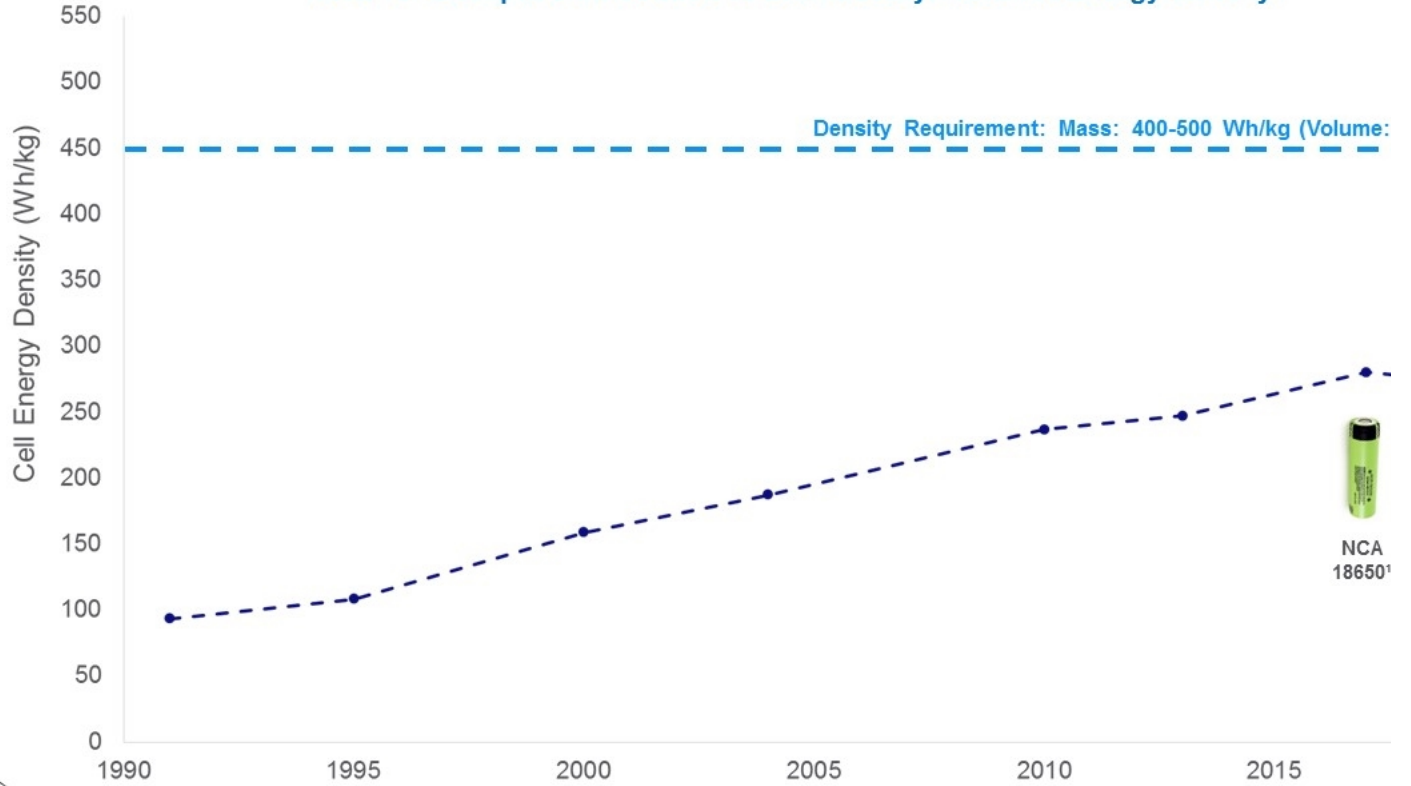
Source: International Organization of Motor Vehicle Manufacturers (OICA); IEA

(1) Based on 2019 global vehicle production; includes passenger vehicles, heavy trucks, buses and coaches (OICA). Battery opportunity assumes \$100/KWh and 50KWh+ battery pack.

(2) % of Global Car Stock in 2019 (IEA).

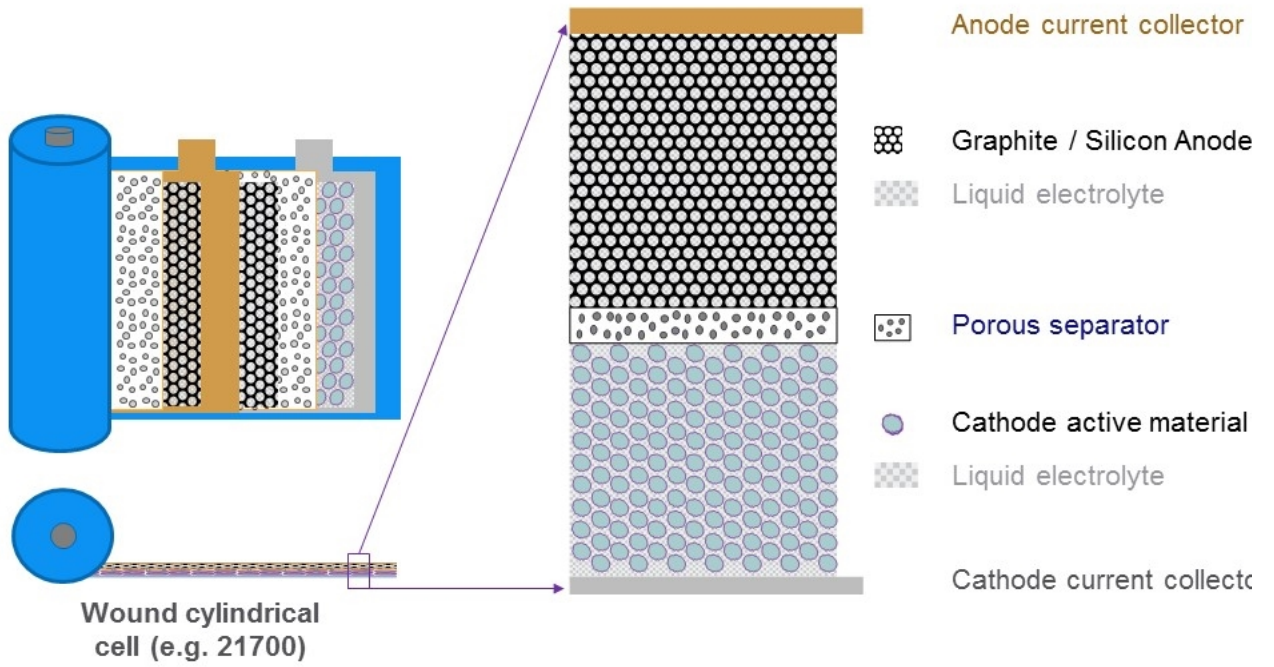
# Conventional Lithium-Ion Cell Energy Density Has Hit a Ceiling

## Need for Disruptive Innovation to Dramatically Advance Energy Density



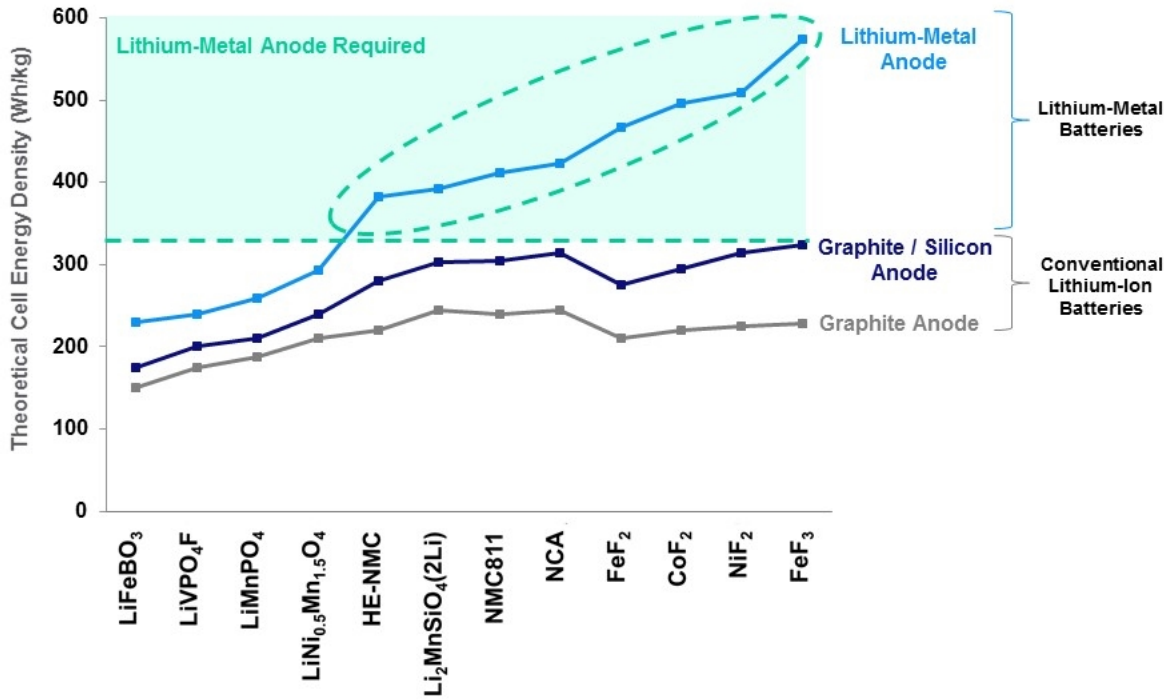
Source: Placke et al. *J. Solid State Electrochem.*, 21(7), 1939–1964; Quinn et al, *Journal of The Electrochemical Society*, 165 (14) A3284–A3291 (2018); Management analysis  
(1) Highest energy density in mass market EVs today.

# Conventional Lithium-Ion Batteries Have Reached Their Physical Performance Limited by Graphite (Carbon) / Silicon Anode Chemistry



# Lithium-Metal Anode is Required for High Energy Density

## The Industry Needs a Fundamental Redesign of Battery Technology



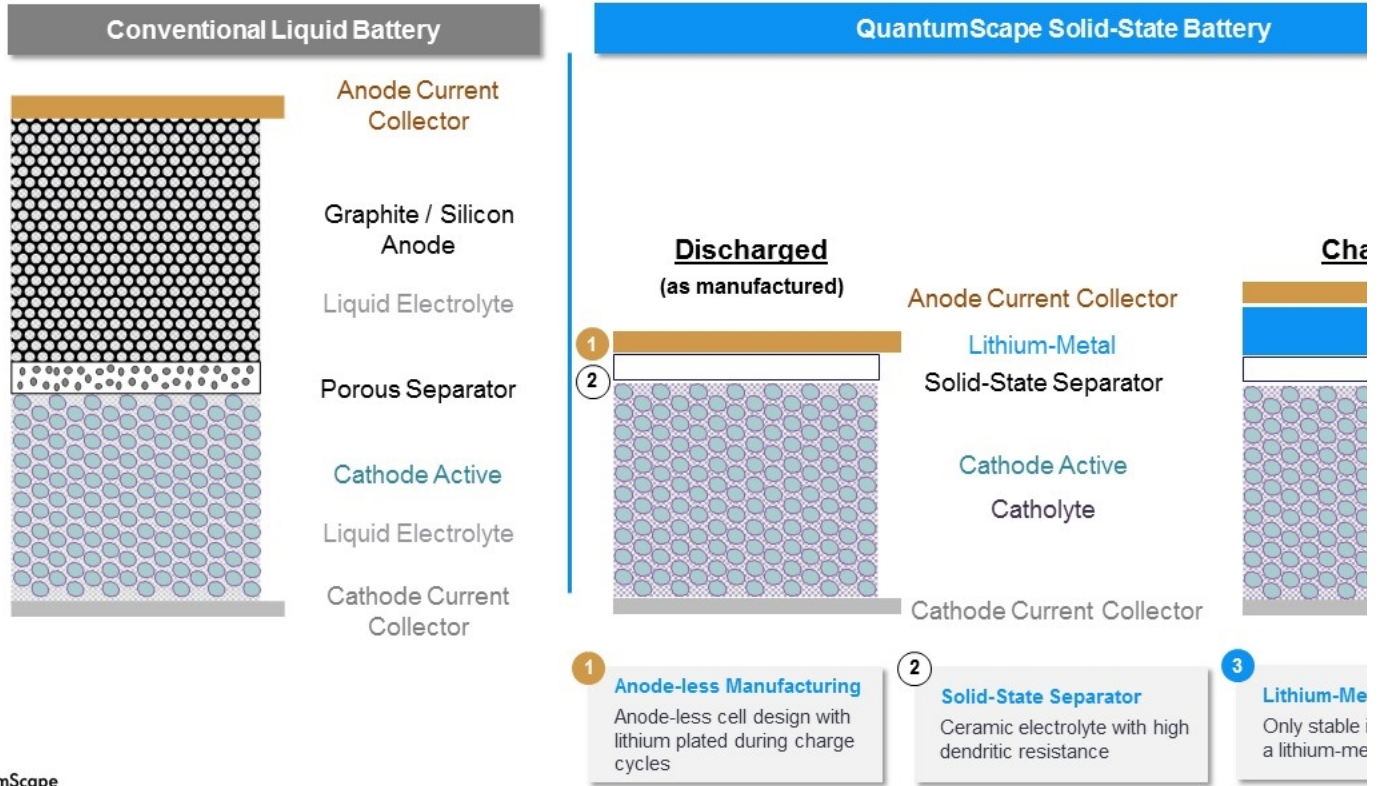
- Energy dens conventional limited
- Lithium-met necessary to high energy
- Lithium-met used without separator



Source: Andre et al, J Mater Chem A, (2015) 6709

# QuantumScape Has The Solution

## Rethinking the Battery



# The Only Battery That Enables Mass Market Transformation

## QuantumScape's Value Proposition



**Energy / Capacity:** Significantly increases volumetric and gravimetric energy density

- Eliminates graphite/silicon anode host material



**Fast Charging:** Enables <15 minute fast charge (0 → 80%)

- Eliminates lithium diffusion bottleneck in anode host material



**Cost:** Lower cost

- Eliminates anode host material and manufacturing costs



**Battery Lifetime:** Increased life

- No capacity loss at anode interface



**Intrinsically Safer:** Eliminates organic separator

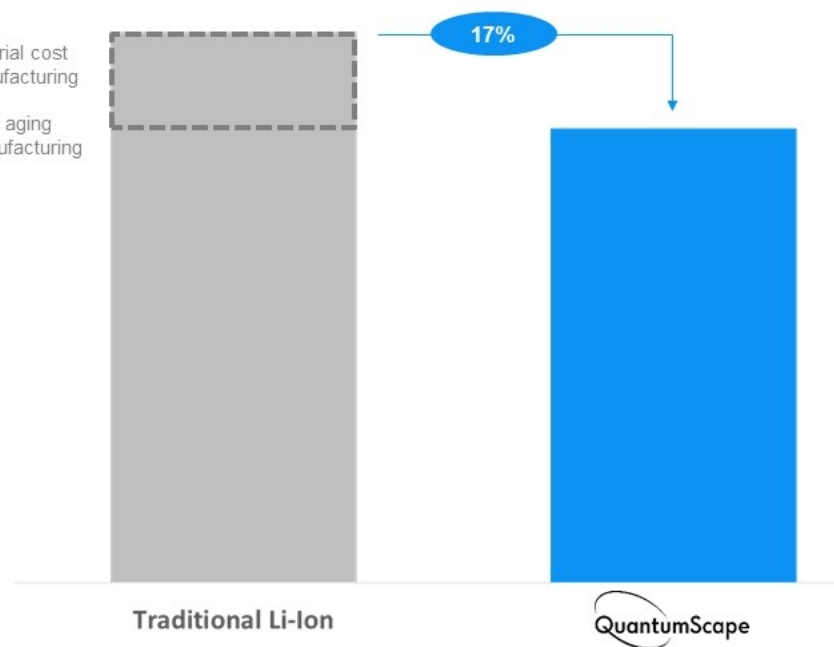
- Solid-state separator is nonflammable and noncombustible



## QuantumScape Technology is Lower Cost

- **Elimination of anode material**
- **Reduction in manufacturing costs**
  - No anode manufacturing
  - Formation / aging substantially reduced
- **Excludes system level benefits from lower weight / volume**
- **QuantumScape benefits from industry wide cost declines on standard components (e.g. Cathode)**

- Anode material cost
- Anode manufacturing cost
- Formation & aging related manufacturing costs

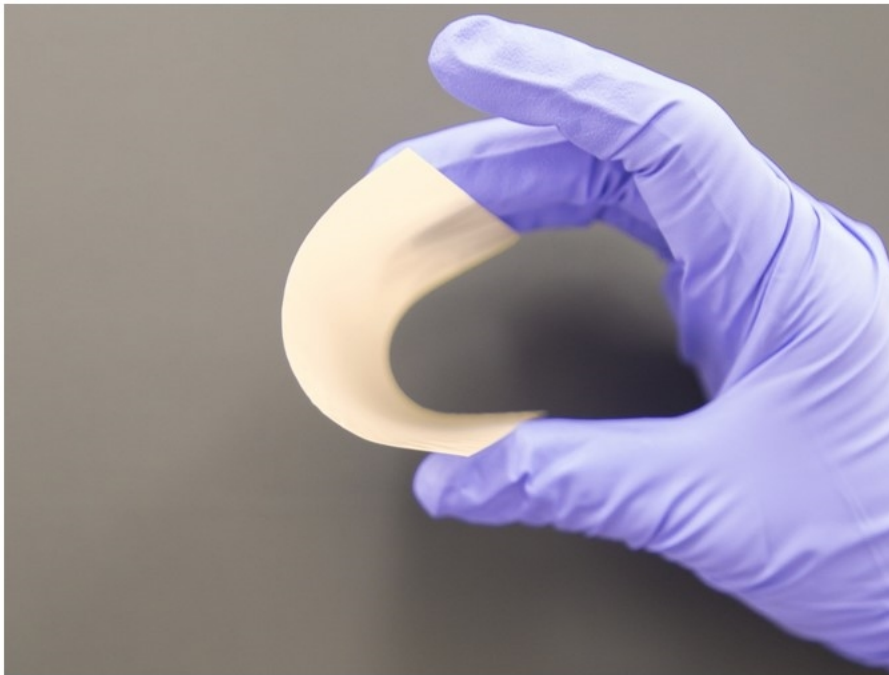


Source: P3 Consulting and Management analysis

# Significant Technology Advantage

Protected by ~200 Patents<sup>1</sup> and ~100 Trade Secrets

Ceramic Solid-State Separator















Single Layer Pouch Cell



<sup>(1)</sup> Includes patents and patent applications.

# Revolutionary Technology Removes the Tradeoffs

Luxury Performance Vehicle: Constant Mass Comparison				Mass Market Sedan: Constant Volume Comparison			
	Today's Lithium-Ion	QuantumScape	% Improvement		Today's Lithium-Ion	QuantumScape	
 System Volume	350 L (260 Wh/L)	350 L (470 Wh/L)	81% <i>(Energy Density)</i>	 System Volume	160 L (220 Wh/L)	160 L (414 Wh/L)	
 System Energy	90 kWh	164 kWh	82%	 System Energy	35 kWh	66 kWh	
 Range	400 km (250 Miles)	730 km (450 Miles)	82%	 Range	200 km (123 Miles)	375 km (233 Miles)	
 Charge	22.5-min Fast Charge (5% → 80%)	15-min Fast Charge (0% → 80%)	33%+	 Charge	60-min Fast Charge (10% → 80%)	15-min Fast Charge (0% → 80%)	
 Power	420kW	650kW	55%	 Power	100kW	150kW	
 Safety	Organic Electrolyte	Solid, Non-oxidizable Electrolyte		 Safety	Organic Electrolyte	Solid, Non-oxidizable Electrolyte	

 Source: Automotive OEM disclosure and commentary; Management estimates and analysis. Figures in table rounded.

**“Volkswagen has already tested QuantumScape early-stage solid-state  
sample cells in Germany running at automotive rates of power**

-Volkswagen Group Press Release

# Volkswagen Committed to QuantumScape Technology

## Volkswagen Group Overview

VOLKSWAGEN  
AKTIENGESELLSCHAFT

- ~11 million vehicles produced in FY2019
- ~\$38 billion investment in electric mobility by 2024
- Plans to launch ~70 electric vehicle models and produce 22 million electric vehicles by 2029

Select  
Brands



"Volkswagen has become the largest shareholder of QuantumScape. The US\$100 million investment is a key building block in the Group's strategy. One of the long-term targets is to establish a production state batteries by 2025."

- Herbert Diess, Volkswagen Group CEO

"The Volkswagen Group has established a joint venture with QuantumScape, a leading manufacturer of solid-state batteries. The shared goal of the company is to achieve large-scale production..."

- Oliver Blume, Volkswagen Group Chairman

## Volkswagen Partners with QuantumScape

- 1 Corporate funding commitment of \$300+ million
- 2 Strong relationship since 2012, including development collaboration, testing of prototype cells and representation on the QS board of directors
- 3 Founded a JV to prepare for the mass production of solid-state batteries for Volkswagen

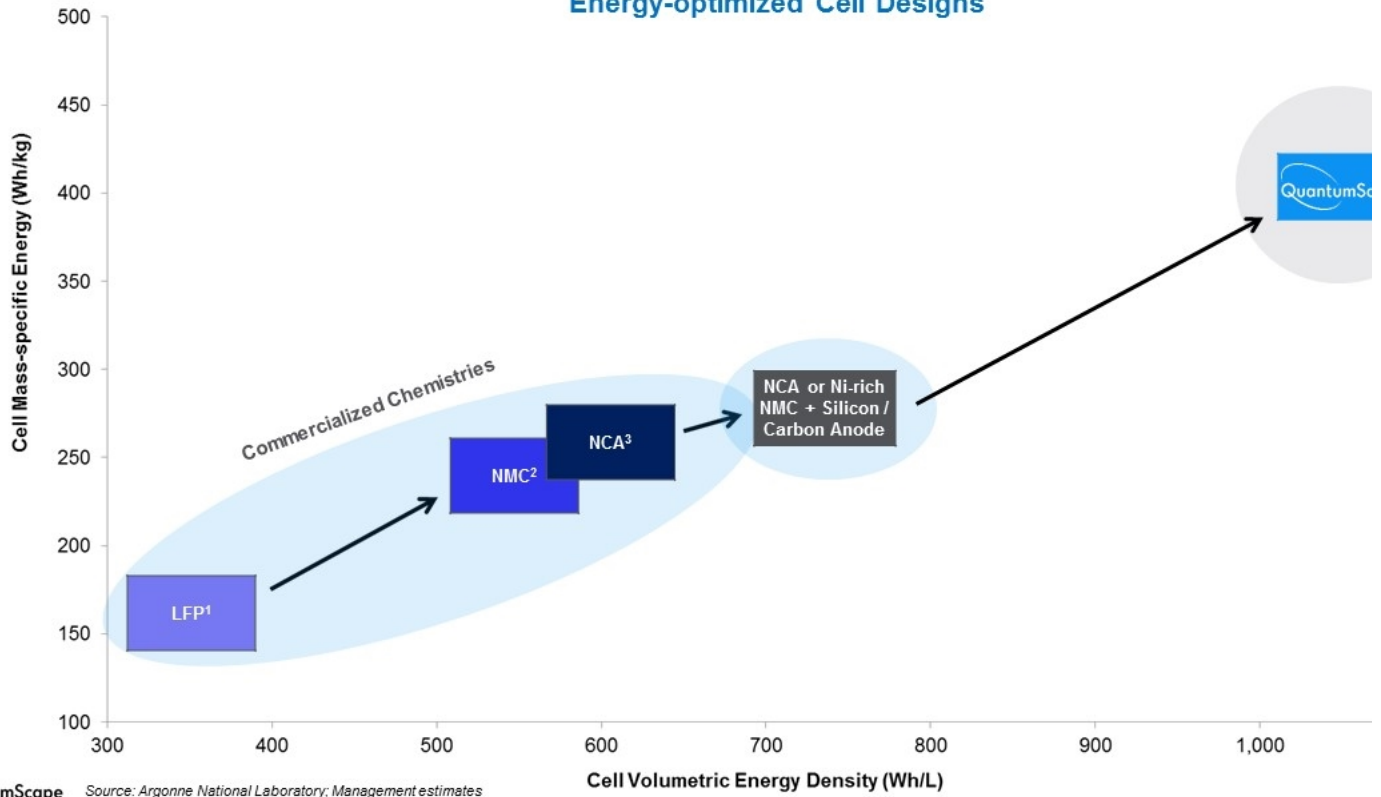
"In June 2020, the Volkswagen Group also announced plans to increase its shareholding in the US battery specialist QuantumScape. The objective is to promote the joint development of solid-state battery technology. If solid-state batteries should result in a significantly increased range and shorter charge times. They are regarded as the most promising approach to electric mobility for generations to come. Volkswagen has already been collaborating with QuantumScape since 2012 and is the largest automotive shareholder. Both founded a joint venture in 2018, the aim of which is to prepare for mass production of solid-state batteries for Volkswagen."

- Volkswagen Group Half-Yearly Financial Report 2020



Source: Volkswagen AG Half-Yearly Financial Report published July-2020, 2019 Annual Report published Mar-2020, press releases published Mar-2019, Nov-2019 and Jun-2020, Half-year press conference Porsche Annual Press Conference published Mar-2019). Page 18 based on Volkswagen AG press release published Sep-2018.

# QuantumScape is a Step-Function Ahead of Conventional Cell Energy-optimized Cell Designs



Source: Argonne National Laboratory; Management estimates  
<sup>1</sup> Lithium, iron, and phosphate <sup>2</sup> Nickel, manganese, and cobalt <sup>3</sup> Nickel, cobalt, and aluminum

# Established Manufacturing Processes and Supply Chains



**Unique processes use equipment that is already used at scale in battery or ceramics industries**

Equipment designed and manufactured by world's leading vendors

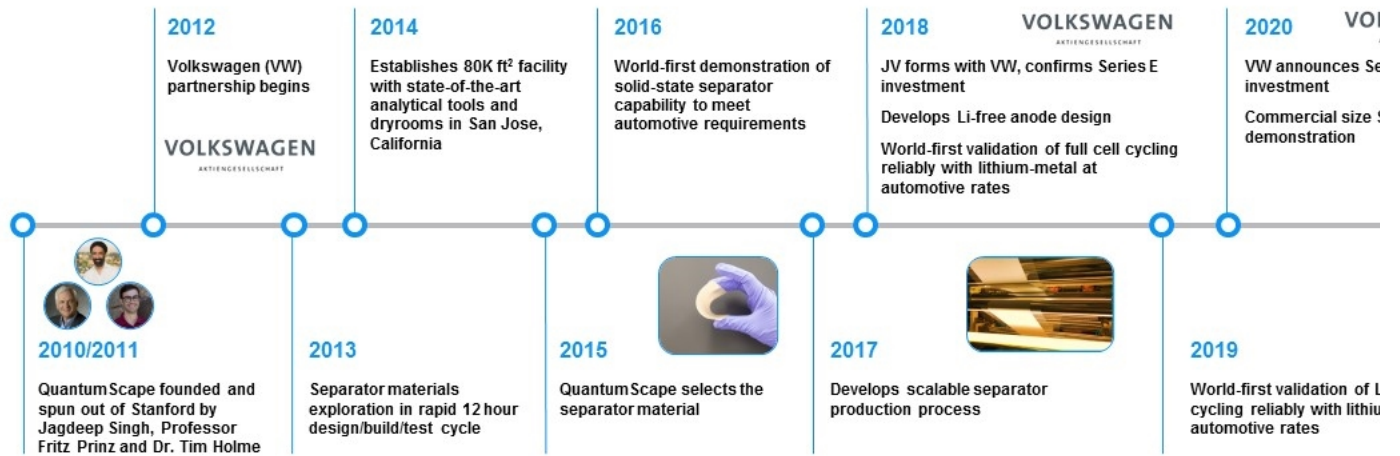
**Materials have robust and well-established supply chains served by diverse chemical, mining and material**

Separator materials are widely used in other



# QuantumScape Company Timeline and Key Milestones

## In 10 years, QuantumScape Executed on Key Technological and Operational Breakthroughs



Patents	35	54	95	139	200
No. of Employees	28	131	108	148	200



*Note: Patent and Employee metrics as of December 31 2012, 2014, 2016, 2018, and present. Patents metric includes granted and pending applications.  
\* Single layer pouch*

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## Validated Technology: Next Steps Scaling The Product

**Increasing  
Separator Yield**

**Multi-Layer Cell**

**High-Volume  
Manufactu**



# QuantumScope: Driving Environmental Sustainability



## Key ESG Themes



**Climate Change**



**Reducing global CO<sub>2</sub> emissions**



**Responsible Production**



**Designed around abundant resources**



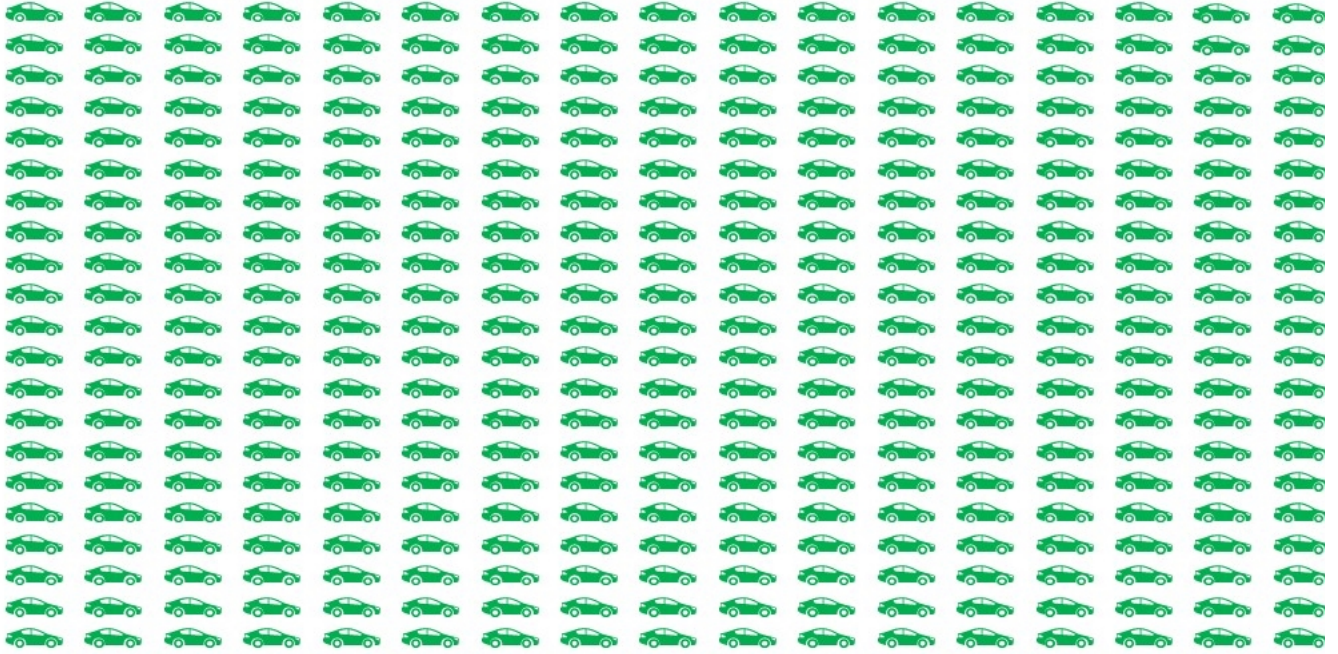
**Energy Efficiency**



**Enables clean energy sources**

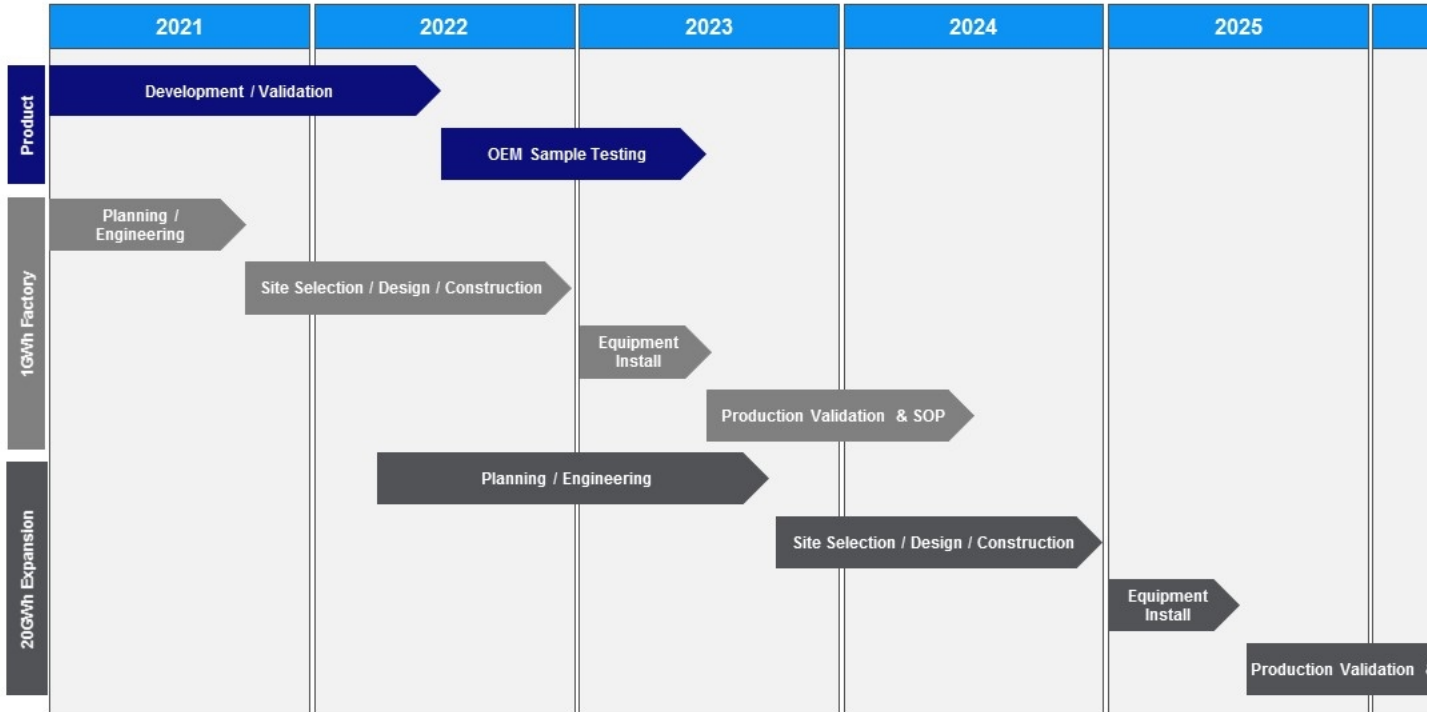
# QuantumScape Unlocks Massive Global Opportunity

90M+ vehicles produced annually represents in excess of \$450B of potential battery sales annu



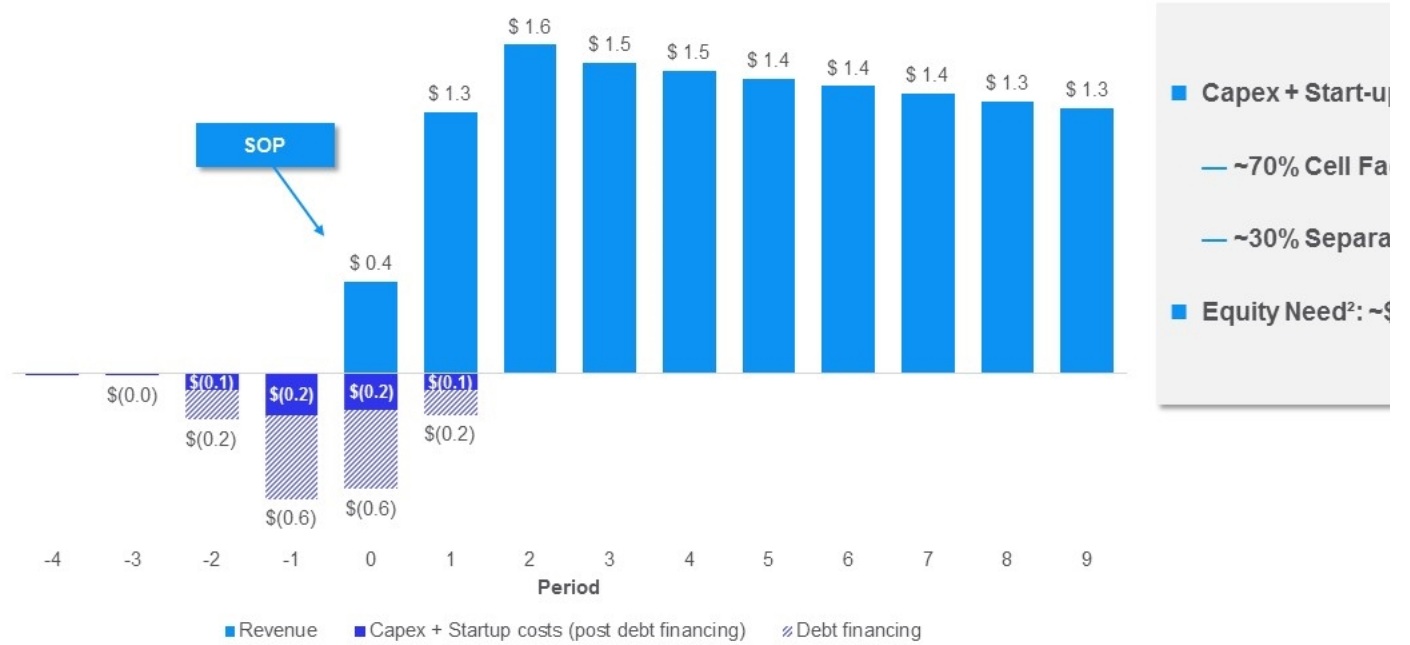
Source: International Organization of Motor Vehicle Manufacturers (OICA); IEA  
(1) Based on 2019 global vehicle production; includes passenger vehicles, heavy trucks, buses and coaches (OICA). Battery opportunity assumes \$100/KWh and 50KWh+ battery pack

# Manufacturing Scale-Up Timeline



# QuantumScape Factory Economics (QS-1, 20GWh)

(\$ in Billions)



Note: Assumes 5% annual price and cost declines. Chart reflects 100% of factory financials.  
 (1) Includes costs for planning, FAT/SAT, and start-up; excludes maintenance capex and interest expense.  
 (2) Assumes debt financing for the remainder; debt financing net of amortization.

## Summary Financials

\$ in millions	2022E	2023E	2024E	2025E	2026E	2027E	2028E
<b>Manufacturing capacity</b>							
<b>Total Production Capacity (GWh)</b>	0	0	0.25	0.75	6	46	91
QS-1 Pilot (1 GWh)	0	0	0.25	0.75	1	1	1
QS-1 Expansion (20 GWh)	0	0	0	0	5	15	20
QS-2	0	0	0	0	0	30	70
<b>Income Statement</b>							
<b>Revenue</b>	-	-	\$ 14	\$ 39	\$ 275	\$ 3,210	\$ 6,439
% Growth			NM	181%	614%	1066%	101%
<b>Gross margin</b>	-	-	\$ 0	\$ 2	\$ 73	\$ 1,006	\$ 1,914
% Margin			1%	5%	26%	31%	30%
<b>EBITDA</b>	\$ (102)	\$ (114)	\$ (130)	\$ (120)	\$ (59)	\$ 808	\$ 1,622
% Margin			NM	NM	NM	25%	25%
<b>FCF (after project financing)</b>	\$ (137)	\$ (169)	\$ (222)	\$ (691)	\$ (1,346)	\$ (533)	\$ 563
<b>No Capacity After QS-1 Expansion (20GWh):</b>							
<b>FCF (after project financing)</b>	\$ (137)	\$ (169)	\$ (222)	\$ (312)	\$ (289)	\$ (17)	\$ 69

2H2020E - 2021E FCF: **\$(184)mm**



Note: Non-GAAP financial metrics. Figures represent 50% of revenue and 50% of costs for QS-1 cell factory; Revenue includes margin for sale of separator to QS-1 cell factory. Adjusted EBITDA is defined before interest expense, interest income and other income, taxes, depreciation, amortization, and stock-based compensation. FCF is defined as cash provided by operating activities less purchases of property, plant and equipment net of asset/project financing.

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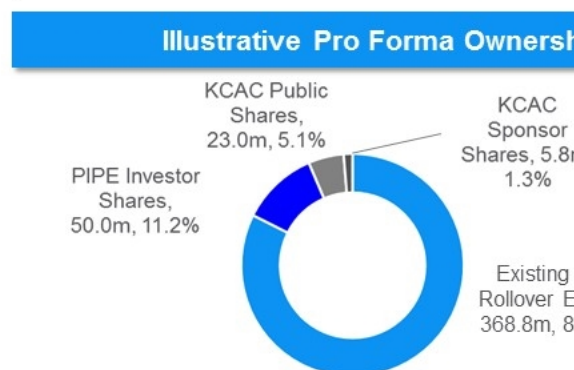
## Transaction Overview

(in millions, except per share data)

Sources	
KCAC Shares	\$3,688
KCAC Cash Held in Trust	230
QuantumScape Cash <sup>1</sup>	471
PIPE Investment	500
<b>Total Sources</b>	<b>\$4,889</b>

Uses	
Pro Forma Cash <sup>1</sup>	\$1,155
Equity Consideration to QS Existing Investors	3,688
Estimated Transaction Expenses	46
<b>Total Uses</b>	<b>\$4,889</b>

Pro Forma Valuation
Share Price
PF Shares Outstanding
<b>Equity Value</b>
(+) Debt
(-) Pro Forma Cash <sup>1</sup>
<b>Enterprise Value</b>



Note: Assumes no redemptions from Kensington's existing public shareholders. Assumes PIPE shares are issued at a price of \$10.00. Excludes the impact of Kensington's warrants (public or private)

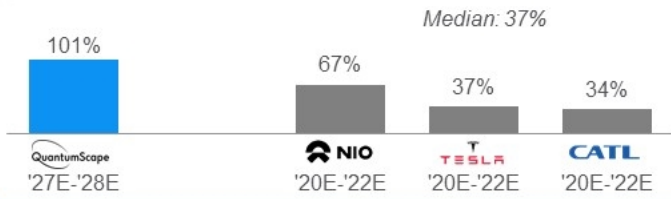
(1) QuantumScape cash and cash equivalents as of June 30, 2020 pro forma for \$388mm Series F financing; \$188mm anticipated to fund concurrent with PIPE; \$100mm of Volkswagen's investment anticipated to fund on December 1, 2020 and \$100mm is subject to technical milestones, net of fees.

(2) Chart reflects economic ownership. Pro forma company will retain QuantumScape's dual-class share structure with class A shares (1 vote per share) and Class B shares (10 votes per share), which are owned by founders, early investors, and employees. All other equity issued through the merger, as well as the PIPE, and Series F transactions will be Class A shares. Class B shares will represent more than 85% of the pro forma voting interest.

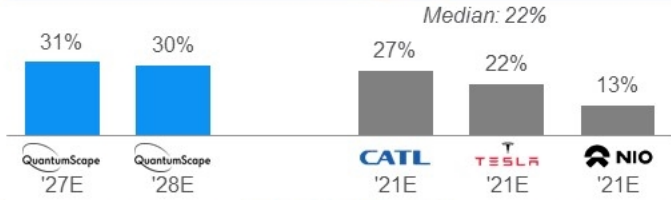
# Public Peers Benchmarking

## Operational Benchmarking

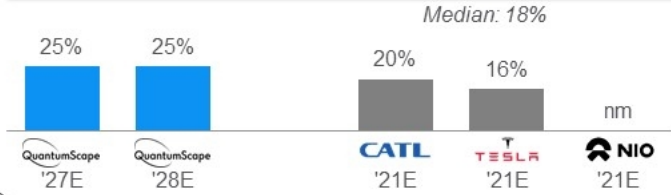
### Revenue Growth (%)



### Gross Margin (%)



### EBITDA Margin (%)



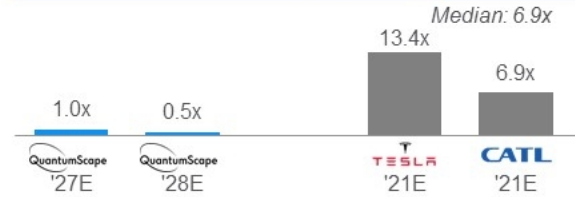
Source: Company information and FactSet as of August 31, 2020  
 Note: Metrics reflect non-GAAP financial measures

## Valuation Benchmarking

### Enterprise Value (\$bn)



### EV / Revenue (x)



### EV / EBITDA (x)





# Overview of Kensington Capital Acquisition Corp.



**Justin Mirro**

**Chairman & Chief Executive Officer**

- 25 years of operating, M&A and financing experience in the automotive and automotive-related sector
- President of Kensington Capital Partners



**Bob Remenar**

**Vice Chairman & President**

- 35 years of operational, manufacturing and management experience within the automotive and automotive-related sector
- Former CEO of Nexteer Automotive and Chassisix



**Simon Boag**

**Chief Technology Officer**

- 30 years of leadership, manufacturing, operational and technological experience with automotive supply chains
- Former President of Mopar and EVP of Chrysler Purchasing



**Dan Huber**

**Chief Financial Officer**

- 20 years of experience in investment banking, consulting, business development and operational management
- Co-Founder of The Motor Weekly newsletter



## Kensington Overview



- NYSE-listed (KCAC.U) Special Purpose Acquisition Company ("SPAC") in trust for the purpose of combining with an automotive tech company
- Management and board with extensive public company experience; capabilities in the automotive and automotive-related sector
- Relevant automotive experience to optimize program launches and deployment while facilitating commercial relationships
- Track record of creating significant shareholder value in automotive

## Board Members



**Tom LaSorda**

Former Chief Executive Officer of Chrysler



**Don Runkle**

Former Chairman of Multiple Automot



**Anders Pettersson**

Former Chief Executive Officer of Thule Group



**Matt Simoncini**



Former Chief Executive Officer of Lear Co



**Mitch Quain**

Investor and Board Member of Multiple Public Companies

## QuantumScape Fulfills Kensington's Investment Objectives

 <b>KENSINGTON</b> <b>Investment Criteria</b>	 <b>QuantumScape</b>
North America-based automotive business valued at greater than \$1.0 billion	✓
Leverages high-growth mega-trends of emerging technology proliferation	✓
Validated technical, commercial and financial capabilities based upon global automotive standards	✓
Valuation supported by fundamental analysis of profitability and comparable companies	✓
World-class management team and board with expertise in leading and running public companies	✓
Business enhanced by Kensington's automotive experience to de-risk and accelerate commercial success	✓



## Appendix

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# Consolidated Balance Sheet

(In Thousands, Except Share and per Share Amounts)

Year Ended December 31

	2019	2018
<b>Assets</b>		
<b>Current Assets</b>		
Cash and Cash Equivalents <sup>1</sup>	\$22,822	\$31,011
Marketable Securities	107,089	148,111
Prepaid Expenses and Other Current Assets	1,255	71
<b>Total Current Assets</b>	<b>\$131,176</b>	<b>\$179,993</b>
Property and Equipment, Net	25,492	28,711
Right-of-use Lease Asset	12,942	-
Other Assets	2,774	2,651
<b>Total Assets</b>	<b>\$172,384</b>	<b>\$211,225</b>
<b>Liabilities, redeemable convertible preferred stock and stockholders' deficit</b>		
<b>Current Liabilities</b>		
Accounts Payable	\$2,851	\$71
Accrued Liabilities	1,307	1,414
Accrued Compensation	1,112	81
Lease Financing Obligation, Short-Term	0	61
Operating Lease Liability, Short-Term	1,080	-
Deferred Cost, Short-Term	873	1,414
<b>Total Current Liabilities</b>	<b>\$7,223</b>	<b>\$5,037</b>
Deferred Rent Expense, Long-Term	0	31
Lease Financing Obligation, Long-Term	0	10,311
Operating Lease Liability, Long-Term	12,483	-
Convertible Preferred Stock Warrant Liabilities	1,860	1,711
Deferred Cost, Long-Term and Other Liabilities	436	71
<b>Total Liabilities</b>	<b>\$21,982</b>	<b>\$18,201</b>
<b>Stockholders' Equity</b>		
Redeemable Convertible Preferred Stock <sup>2</sup>	\$405,575	\$405,575
Common Stock <sup>3</sup>	1	-
Additional Paid-in Capital	\$43,077	\$35,911
Treasury Stock Fair Market Value at Repurchase; 438,191 Shares at Dec. 31, 2019 and 2018	(4,189)	(4,111)
Accumulated Other Comprehensive Income (Loss)	90	-
Accumulated Deficit	(295,882)	(246,011)
<b>Total Quantumscape Stockholders' Deficit</b>	<b>\$(256,883)</b>	<b>\$(214,335)</b>
Non-controlling Interest	1,710	1,681
<b>Total Stockholders' Deficit</b>	<b>\$(255,173)</b>	<b>\$(212,654)</b>
<b>Total Liabilities, Redeemable Convertible Preferred Stock and Stockholders' Deficit</b>	<b>\$172,384</b>	<b>\$211,225</b>

Note: Statements above are unaudited. Financials consistent with PCAOB audit standard.

(1) \$3,409 and \$3,368 as of 31-Dec-2019 and 2018, respectively, for joint venture.

(2) Par value of \$0.0001 per Share; 49,073,189 and 49,073,189 shares authorized as of 31-Dec-2019 and 2018, respectively, 48,390,851 and 48,390,851 shares issued and outstanding with aggregate preference of \$414,335 and \$414,335 as of 31-Dec-2019 and 2018, respectively.

(3) \$0.0001 par value; 128,000,000 shares authorized (81,000,000 class A and 47,000,000 class B); 11,229,241 and 11,075,476 class A and class B shares issued and outstanding at 31-Dec-2019 and



## Consolidated Statements of Operations and Comprehensive Loss

(In Thousands, Except Share and per Share Amounts)

Year Ended December 31

	2019	2018
Operating Expenses		
Research and Development	\$45,944	\$35,811
General and Administrative	9,874	9,771
Amortization of Intangible Assets	-	-
<b>Total Operating Expenses</b>	<b>\$55,818</b>	<b>\$45,582</b>
Loss from Operations	\$(55,818)	\$(45,471)
Other Income (Expense)		
Interest Expense	\$(94)	\$(1,511)
Interest Income	3,608	2,111
Other Income	1,041	711
<b>Total Other Income</b>	<b>\$4,555</b>	<b>\$1,311</b>
<b>Net Loss</b>	<b>\$(51,263)</b>	<b>\$(44,160)</b>
Net Income Attributable to Non-controlling Interest	20	-
<b>Net Loss Attributable to Common Shareholders</b>	<b>\$(51,283)</b>	<b>\$(44,160)</b>
Net Loss	\$(51,283)	\$(44,160)
Other Comprehensive Income (Loss): <sup>1</sup>	121	-
<b>Total Comprehensive Loss</b>	<b>\$(51,162)</b>	<b>\$(44,160)</b>
Less: Comprehensive income attributable to Non-controlling Interest	20	-
<b>Comprehensive Loss Attributable to Common Shareholders</b>	<b>\$(51,162)</b>	<b>\$(44,160)</b>
Basic and Diluted Net Loss Per Share	\$(4.58)	\$(3.51)
Basic and Diluted Weighted-Average Common Shares Outstanding	11,194,183	11,108,811



Note: Statements above are unaudited. Financials consistent with PCAOB audit standard.  
 (1) Unrealized Gain on Marketable Securities.

# Consolidated Statements of Cash Flows

(In Thousands)

Year Ended December 31

	2019	2018
<b>Operating Activities</b>		
Net Loss	\$(51,263)	\$(44,144)
<b>Adjustments to Reconcile Net Loss to Net Cash Used in Operating Activities</b>		
Depreciation and Amortization	\$5,577	\$5,681
Amortization of Right-Of-Uses-Assets	1,159	-
Gain on Property and Equipment Disposal	(90)	-
Amortization of Discount on Marketable Securities	(1,904)	(1,334)
Amortization of Deferred Cost	(873)	(1,455)
Stock-Based Compensation Expense	6,811	5,882
Changes in Fair Value of Convertible Preferred Stock Warrants	94	630
<b>Changes in Operating Assets and Liabilities</b>		
Prepaid Expenses and Other Assets	\$(550)	\$(174)
Accounts Payable, Accrued Liabilities, and Accrued Compensation	319	(808)
Operating Lease Liability	(951)	-
<b>Net Cash Used in Operating Activities</b>	<b>\$(41,731)</b>	<b>\$(35,722)</b>
<b>Investing Activities</b>		
Purchases of Property and Equipment	\$(9,846)	\$7,402
Maturities of Investments	238,500	122,750
Purchases of Investments	(195,253)	(190,042)
<b>Net Cash Provided by (Used in) Investing Activities</b>	<b>\$33,301</b>	<b>\$74,694</b>
<b>Financing Activities</b>		
Proceeds from Issuance of Common Stock, Net of Issuance Costs	\$394	\$1,084
Proceeds from Issuance of Preferred Stock, Net of Issuance Costs	-	122,752
Capital Contribution from Non-Controlling Interest in Joint Venture	-	1,685
Repurchase of Common Stock	-	(4,185)
Repayment of Lease Financing Obligation	-	(578)
<b>Net Cash (Used in) Provided by Financing Activities</b>	<b>\$394</b>	<b>\$120,751</b>
Net (Decrease) / Increase in Cash, Cash Equivalents and Restricted Cash	(8,036)	10,341
Cash, Cash Equivalents and Restricted Cash at Beginning of Year at Beginning of Period	33,632	23,291
<b>Cash, Cash Equivalents and Restricted Cash at Beginning of Year at End of Period</b>	<b>\$25,596</b>	<b>\$33,632</b>
<b>Supplemental Disclosures of Cash Flow Information</b>		
Cash Paid for Interest	\$985	\$873
<b>Non-Cash Investing and Financing Activities</b>		
Purchase of Property and Equipment, Accrued but not Paid	\$2,547	\$511



Note: Statements above are unaudited. Financials consistent with PCAOB audit standard.

